



Flexible software solutions for business.

## case study

### Babbitech Inc.

Babbitech, Inc. is a small company which provides manufacturing services to the Oil and Power industries. **The industry was changing and the company was struggling to adapt.** Like most small businesses, they were communicating verbally, exchanging handwritten notes, sending e-mails and making phone calls. Babbitech used a popular accounting program, spreadsheets for tracking operations and a time and attendance program to track labor costs. The same information needed to be re-entered into each of these programs. The programs didn't effectively track delivery of materials, engineering approvals, date changes and any additional increases in workload. **Having controlled chaos was no longer an option for them — or their customers.**

Many ERP (Enterprise Resource Planning) programs were too complex and expensive to implement and didn't address their specific operations. Knowing that service industries rely heavily on vendor performance, time constraints and fluctuating demand cycles, it was clear **Babbitech needed a custom platform to streamline operations.** Rich Vaughn, the owner of Babbitech Inc., developed an ERP solution, called FlexOp PRO, to support his company's needs.

Babbitech Inc. benefits from the FlexOp ERP solution. **It continues to change the way they conduct business, relate to customers, vendors and employees.**

### Featured FlexOp PRO Reports

#### Job Related Reports

- Job schedules
- Backing Summary
- Profit Margin Summary
- Shipment Summary
- Production Hours

#### Operations – Scheduling Production

- Active Jobs, Job Status, Jobs Behind Schedule
- Job Hours Remaining, Jobs at Vendor
- Jobs on Hold, Jobs Over Budget by Department
- Jobs Shipping in 24 hours
- Job Status and Notes

#### Contact Management

- CRM Abilities
- Vendor Tracking
- Email Duplications
- Email Contact Management

#### Workload Tracking

- Hours Schedule in Department
- Hours Overload per Department
- Hours Open in Schedule Job Hold

#### Profitability Reports

- Labor Rates per Job
- Past Job Average Billing Rates
- Average Billing Rates
- Estimated vs. Actual Job Summary
- Cross Reference Part Description to Profitability
- Work in Progress by Profitably

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